



Society for Women Environmental
Professionals

Massachusetts Chapter

March 10, 2010 Event

Women as Effective Negotiators Training



Insight Partners

TRAINING • CONSULTING • MEDIATING



DATE: Wednesday, March 10, 2010

Time: 5:30 – 6:00 pm Networking and Reception
6:00–6:15 pm Welcome and Introduction
6:15–8:15 pm Negotiation Training

Location: CDM
50 Hampshire Street
Cambridge, MA 02139.

Cost: \$30 for member
\$40 for non-members

Registration can be done on-line at
<http://www.swep-ma.org/>

Emily Epstein, Senior Consultant

Emily F. Epstein is a Senior Consultant at Insight Partners and Insight Collaborative, where she specializes in negotiation and communication skills training, facilitation, and mediation. She is associate faculty at Harvard Law School's Program on Negotiation and at the Georgetown University Law Center. For nearly a decade, Ms. Epstein has taught conflict management skills to professionals in a wide range of public and private sectors including financial services, health services, law, insurance, construction, real estate, education, and scientific research. She has delivered trainings throughout Asia, the Middle East, Europe, and the Americas. Her speaking engagements include Harvard Law School, the Kennedy School of Government, the Harvard Mediation Program, KNBR Radio, and dozens of law firms. Ms. Epstein has provided conflict resolution services through a variety of organizations, including: the Equal Employment Opportunity Commission; Gregorio, Haldeman & Piazza; the American Arbitration Association; Mediation Works, Inc.; the Peninsula Conflict Resolution Center; Berkeley Dispute Resolution Services; and Community Boards of San Francisco. Ms. Epstein received her B.A. from Connecticut College, and earned her J.D. from the Georgetown University Law Center.

http://www.insightcollaborative.org/ic_2009/index.php

Cancellation Policy for this Event:

Because we must guarantee the number of guests, no shows are responsible for payment. Cancellations with refund will be granted up through Friday, March 3, 2010. Non-Members are kindly asked to send payment in advance.

Parking for this Event: RSVP if you will be needing a parking spot.

Parking will be given on a first come first serve basis. The entrance to the CDM parking lot is on Broadway Street, and participants should go to the front desk to sign up after parking. If participants arrive and parking is not available, they can park on the meter spots available—both over Broadway or Hampshire streets—or park in garages nearby (marked on the Google map attached). The nearest T station is Kendal Square, and CDM has a shuttle that runs every 15 minutes—starting at 4:10 pm until 6:55 pm (last departure from Kendall Sq. to CDM)—The CDM shuttle stop is also marked on the [Map](#).

Visit us online at <http://www.swep-ma.org/>

Event is Sponsored by:



Space is Limited! RSVP to Alyson Fortune:
afortune@caslab.com by March 3, 2010.

Interested in supporting SWEP-MA by sponsoring this event?
Please contact Johanna C. Jobin at: johanna_jobin@millipore.com

From the Airport

From Logan International Airport – Follow signs for Boston and take the Sumner Tunnel 1A South (\$3 toll) After toll get into right lane and go into tunnel. At the end of the tunnel take the Storrow Drive exit. Stay in the right lane and take the next Storrow Drive exit. Stay in left lane and take the Kendall Sq Government Center exit. Take a right at the end of the exit onto the Longfellow Bridge. Go straight off the end of the Longfellow Bridge go through 3 sets of lights, at fourth set take a right onto Hampshire Street. Go straight through one set of lights, the building is ahead on your left.

From Mass Pike

Take Exit 18 Cambridge/Allston and stay right at the fork. Go through the lights and over the bridge and continue straight on Magazine St. Magazine ends at Mass Ave. Go straight across Mass Ave onto Prospect St. Follow straight on Prospect St until you get to Hampshire St. Turn right, CDM is about 1 mile ahead on the right.

From I-93 (north of Boston)

Take route 93 South to Boston. Take Exit 26 North 28 (Leverett Circle – Cambridge) Once on the exit, keep left and follow signs for Storrow Drive. Take the Government Center / Kendall Sq exit. Turn right at the end of the ramp for the Longfellow Bridge / Kendall Sq. Go straight over the bridge and continue straight through 3 sets of lights. At the fourth set of lights bear right onto Hampshire St. Go straight through one set of lights, the building is ahead on your left.

From I-93 (south of Boston)

Take route 93 North to Boston. Take Exit 26 (Storrow Drive /Cambridge /Somerville) Once on the exit stay right and follow signs for Storrow Drive. Take the Government Center / Kendall Sq exit. Turn right at the end of the ramp for the Longfellow Bridge / Kendall Sq. Go straight over the bridge and continue straight through 3 sets of lights. At the fourth set of lights bear right onto Hampshire St. Go straight through one set of lights, the building is ahead on your left.

To Airport

Turn right from front drive (on Hampshire St) left out of garage (on Broadway), go through 5 sets of lights and over the Longfellow Bridge. Take the Government Center exit off of rotary and onto Cambridge St. Go through 6 sets of lights and go left onto New Chardon St. Follow signs to Airport. At the end of the street, bear right for airport – stay over to the left for the Callahan Tunnel. Out of tunnel 2nd off ramp is the airport.